



Capability Statement

Onsite Plant Mining

Machine Operator Training



Big Picture Learning, Proven Expertise

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RAINES RESOURCES CAPABILITY STATEMENT

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At Raines Resources, we don't just teach operators — we equip them for lasting performance, safety, and productivity. With over 30 years of hands-on industry experience and more than 40 licences under our belt, we understand what it takes to make your team operate with precision, purpose and profit in the demanding mining and construction sectors.

Director's Note

Alan Raines, CEO



At Raines Resources, our training and licensing services are led by Alan Raines, a seasoned expert with over 30+ years of hands-on experience in the construction, transport, and mining industries.

Starting as a carpenter in Victoria, Alan transitioned into the mining sector in 1974, working with Hamersley Iron and mastering the operation of all types of heavy machinery. Today, he holds over 40 licenses and personally handles all training as a dedicated trainer, assessor, and WHES advisor.

What sets us apart? Alan's no-nonsense approach to training. He doesn't just show operators how to use machinery, he shows them how to use it correctly.

Alan identifies where inefficiencies are impacting your bottom line and guides your team toward better, more productive operations. We focus on

reducing equipment downtime, cutting wear and tear, and increasing BCM, so your operation runs smoother, and your bottom line gets stronger.

We offer nationally recognised certificate units of competency for the full suite of modern plant and machinery found in today's mining operations.

With five decades of experience, a deep understanding of the mechanics behind these machines and a big-picture approach to mine site productivity, we ensure your workforce operates safely and efficiently to help increase your bottom line.

A handwritten signature in black ink that reads "Alan Raines". The signature is written in a cursive, flowing style with a long horizontal line extending to the right.

Alan Raines, **Director**

Raines **Resources** Company Overview



Business Name:	Raines Resources P/L
ABN:	29674339271
ACN:	610326460
Head Office:	Unit 12 / 135 Riseley Street Booragoon 6164 First floor of the Riseley Corporate building
Website:	https://rainesresources.com.au
Year Established:	2016
Ownership:	Australian owned and operated by the Raines family.

About Raines Resources

Alan Raines has been involved in the Mining, Construction and Transport Logistic sectors since 1974.

Initially Alan worked as a blue-collar mobile plant operator for many years gaining experience in most of the equipment engaged in the Mining, Construction and Transport Logistic industries. During the early 2000s Alan developed an interest in helping others progressively improve their employability through a proactive hands-on approach to training in mobile plant operations.

In the years that followed Alan started to train operators via in house training packages, Alan is the holder of approximately 43 units of competency of which all are current. Alan also holds the current TAE40116 which is equivalent to the new TAE40122 training certification as well as BSB41419 Certificate IV in Work Health and Safety.

From 2016 Alan has been trading as Raines Resources P/L and utilizing a MOU (Memorandum of Understanding) with other RTOs. In 2025 Alan initiated an application with ASQA (Australian Skill Quality Authority) to become a Registered Training Organization in their own right, with the outcome due within a few weeks of writing this statement.

Raines Resources has a mission to make training more accessible and affordable via delivery of services utilising the client's equipment, on site either within the Perth metropolitan area and anywhere else we can be of assistance. This directly benefits the client as we can gauge the operator's actual level of competency on the equipment being used, not some smaller

plant that barely represents modern mining equipment.

Whilst conducting Verification of Competencies (VOCs) we also advise and mentor mobile plant operators on more modern techniques to increase productivity.

Each VOC delivered and issued by Raines Resources is valid for a period of two (2) years as it is delivered through the VET system and is transferable across all states and territories, as they are a nationally recognized document. This will benefit companies with operations across multiple sites.

VOCs offered by inhouse training are site specific, culminating in continuous lost man hours per event when the operator moves from site to site.

Our rates schedule is available upon request.

Raines Resources also established a labour hire company "Raines Resources Staff Solutions" in October 2025. Staff Solutions operate from Unit 12 / 135 Riseley Street Booragoon 6154 at the Riseley Corporate Centre.

With years of hands-on involvement within the chosen fields of operation, Raines Resources has many contacts with mobile plant operators, Supervisors, Project Managers, HSE Advisors and Trainer Assessors. Many of which have express a desire to join our new venture.

Currently we have EOIs (Expression of Interest) from approximately 65 persons from a wide range of disciplines who are highly qualified and looking to work on short- and long-term placements.

Our mission is to deliver innovative, reliable, and sustainable solutions that exceed client expectations. We value integrity, safety, and continuous improvement in everything we do.

About Raines Resources



50 Years in the Industry

Director Alan Raines has been involved in Mining, Construction and Transport Logistics since 1974.



43 Units of Competency

Reflective of 5 decades of cross-Industry experience in key sectors.

Company Motto

There are no problems, only solutions.
If you don't have a solution then we do have a problem.

Our Core Values

Empowerment:

Motivate staff and students with enthusiasm that promotes positive attitudes.

Integrity:

Say what you mean, mean what you say and have the conviction to follow through.

Courage and Determination:

Endeavor to discover new possibilities through training, seek methods that value adds to employment prospects. Push your boundaries by attempting to be the best version of the person that you are.

Humility:

Treat others with respect, discover our First Nations and Torres Strait Islanders connection with land.

Practice the Raines Resources Cultural Competency policies and procedures for a harmonious work / life balance.

Diversity:

Embrace First Nations and Torres Strait Islanders involvement in our journey, encourage others from multi-cultural origins to join our company. Offer training and guidance to all genders to introduce underrepresented persons or groups into the world of Mining, Construction and Transport.

Products & Services

Training and Assessment:

Provide innovative solutions that represent current industry standards, methods which comply with all current legislation.

Current Scope of works:

This guide is based on using the client's equipment.

HRWL VOC's:

- Heavy vehicles including Bus operated on non-gazetted roads with a seating capacity of more than twelve people including the driver. (The seating capacity is identified on the Vin number not how many seats that have been removed)

Permits Courses:

- MSMPER200 Work in accordance with issued permit
- RIIWHS204E Work safely at height
- MSMPER205 Enter Confined Space
- MSMPER300 Issue Work Permit. Online or Face to Face

Load shifting Courses:

- RIIHAN301E Operate Elevated Work Platform (1 Machine - Scissor Lift or Boom Lift)
- RIIHAN309F Conduct Telescopic Material Handler Operations
- RIIHAN311F Conduct Operations with Integrated Tool Carrier
- RIIMPO205E Operate Roller/Compactor
- RIIMPO206D Conduct Bulk Water Truck Operations
- RIIMPO301E Conduct Hydraulic Excavator Operations
- RIIMPO304E Conduct Wheel Loader Operations
- RIIMPO318F Civil Construction Skid Steer Operation
- RIIMPO319E Conduct Backhoe Loader Operations
- RIIMPO308F Conduct Tracked Dozer Operations
- RIIMPO310F Conduct Grader Operations
- RIIMPO337E Conduct Articulated Haul Truck Operations
- RIIMPO338E Conduct Rigid Haul Truck Operations

Safety Courses:

- RIIHAN305D Operate overhead or Gantry crane not HRW
- MSMWHS217 Gas test atmosphere
- RIISAM204E Operate small plant & Equipment
- CPCWHS1001 Work safely in the Construction Industry
- BSBWHS411 Implement and monitor WHS procedures and policies
- RIIRIS402E Conduct risk management
- RIIRIS501E Senior manager portfolio of evidence
- UETDRMP007/HLTAID009 - LVR/CPR rescue
- CPPFES2005 Demonstrate first attach firefighting equipment

Products & Services

Traffic Management:

- RIIWHS302E Implement traffic control measures
- RIIWHS205E Control traffic with a stop and slow bat
- RIIWHS201E Work safely following WHS directions
- RIICOM201E Communicate safely in the workplace.

HRWL Courses:

- TLILIC0024 Licence to Operate a Vehicle Loading Crane > 10T
- TLILIC0003 Licence to operate Forklift Truck
- TLILIC011 License to operate reach stacker
- TLILIC0005 License to operate a boom-type elevated work platform

HRW VOC's:

- TLILIC0024 Licence to Operate a Vehicle Loading Crane > 10T
- TLILIC0003 Licence to operate Forklift Truck
- CPCCLDG3001A Perform Dogging Operations
- TLILIC0022 Conduct Slewing crane Operations C2
- TLILIC0040 Operate A Non-Slewing Mobile Crane (Over 3t).
- TLILIC0005 Operate Elevated work Platform 11 mtrs or more

Depending on site requirements we also VOC all HRW (High Risk Work) or any other machinery using the services of a SME (Subject Matter Expert) where the trainer does not hold the qualification or does not hold similar or equal RPL (Recognised Prior Learning) competencies.

Staff Solutions:

Identify that each corporation has a different dynamic.

- Match the right person for the task.
- Conduct regular client and appointee reviews.

Our Core Offerings:

Placement of Mobile plant operators, Supervisors, Project Managers, HSE Advisors, Trainer Assessors and Transportation and Warehouse personnel.

- Conduct a rigours pre-employment evaluation via, accurate reference checks as well as conducting direct conversations relating to operational experience from experienced operators.
- Engagement of Trainers who hold current unit of competencies not outdated qualifications that do not represent current industry standards. This relates to the units of competency not their training and assessing certification.

Ensuring compliance with the NVR Act 2011 (cth) and RTO Standards 2025 rules of evidence which are Validity, Sufficiency, Authenticity, and Currency. These rules ensure that assessment evidence is high-quality and trustworthy, verifying that a student/ person or worker has the skills and knowledge required for safe, time sensitive completion of works.

How **we** add **value.**



COMPREHENSIVE FOLLOW-UPS

Raines Resources provides a comprehensive follow up interview / conversation with both the client and the worker.



INCREASED PRODUCTIVITY

Our nationally recognized VOC process reduces lost man hours and increases productivity



PROMPT ISSUE OF CERTIFICATION

This allows staff to put their skills into productivity faster and reduce resource gaps.



TRAINING NEEDS ANALYSIS

Via negotiation Raines Resources is able to supply a complete staff training department that manages all phases of employment qualifications with online actual time updated TNA (Training Needs Analysis) and Gap analysis reports.



TRAINING EVENTS MANAGEMENT

We can arrange and manage external training events.

Raines Resources Team

Key Personnel



Alan Raines

CEO

Trainer & Assessor

TAE40116 Training and Assessing

BSB41419 Certificate IV WHS adviser

43 Current units of competency in Mining, Construction and Transport/Warehousing.

MEM Specialist Trainer



Megan Cooper

Operations Manager

Accounts Manager

PA to CEO

Qualified office manager with 15 years of experience in the freight forwarding industries.

Extensive training for more than two (2) years with Alan Raines



Mikayla-Lee Rodie

Compliance Officer

Trainee Perth Branch Manager

Two (2) years' experience in a senior RTO management team role.

Current administration lead for a Perth local crane hire company.

Current Specialist Trainers:

Drew	All high risk and MEM training
Gerard	All high risk and MEM training
Paul	First Aid, Traffic Management, mobile plant & HSE Advisor
Deanne	All Mobile Plant

Prospective Trainers/ HSE specialists:

Trainer Assessors, HSE advisors.

Mobile Plant Operators:

Raines Resources has Expressions of interest (EOI) from a large group of mobile plant operators enquiring about employment opportunities.

Raines Resources will initiate a talent search for specific staff subject to client requests.

Achievements & Experience

Alan Raines

TAE40116 Training and Assessing. BSB41419 Certificate IV WHS adviser.43 Current units of competency in Mining, Construction and Transport/Warehousing. MEM Specialist Trainer

2016-2025 History of Assignments:

Atlas Iron:	Mount Webber
FMG:	Christmas Creek, Cloud Break, Solomon
RIOTINTO:	Dampier Salt, Tom Price
Murray Shire:	Pinjara
Metropolitan Cemetery Board:	Pinnaroo Valley Memorial Park
Plummers Water Group:	Tom Price, Western Ridge, West Angelas, Hope Downs 1, Cloud Break, Christmas Creek, Flinders extension, Western Range
Romulus Mining:	Edina Grey
Newmont:	Bodington
DDHI:	Havieron Gold Mine
Byne Cut:	Havieron Gold Mine
MRL (Centrals Division):	Onslow haul road (bridge construction)
Protec Engineering:	Western Range
Melville Shire:	Murdoch council depot
Diamond Drilling:	Kelmscot
Tiab:	West Angelas
Genus:	West Angelas
Muntulgura Guruma:	Western Turner, Tom Price
KHG:	Karara

Plus, many more.

Training Department Management Services

Raines Resources has a management team staffed by experts in their field that work directly with HR departments and site management teams.

Scope of works:

- Identify new hire workers qualifications and machine experience
- Development of a TNA (Training Needs Analysis)
- Development of a Gap Analysis
- Establish records for all work sites in a quick reference format.
- All records are available to be viewed live at the click of a button.
- Initiate reports for HR to track competencies and trends.
- Liaise with the site supervisors to pre plan VOCs or other training events.

Raines Resources



Unique Selling Points



No Equipment Fees

Raines Resources does not currently own or lease any ancillary equipment; therefore we are able to offer services and training that is substantially more economical as we have fewer overheads.



Reduced Man Hours

Work at Height, Confined Space, LVR/CPR, Traffic control, First attach fire response are a combination of online (self-paced) with the practical component being conducted at our Booragoon facility. The practical component may only be as short as 1 hour on site depending upon the discipline.



Split delivery of courses

Split delivery of courses reduces actual lost man hours from a full day to only a few hours.



AI integration

Raines Resources has embraced AI which aids in quicker turn around for course times. (AI does not make the final decision - this is done by a real person; it only expedites the process).

Accreditations & Certifications



Accreditations / Certifications:

- Pending ASQA registration.
- Current MOU with other RTOs

Insurance:

Professional Indemnity Insurance:

Provider: Dual Insurance (a division of Lloyds of London)

- 20 million per event

Public Liability Insurance:

Provider: Dual Insurance (a division of Lloyds of London)

- 20 million per event

Workers Compensation:

- Zurich

Certificates:

- TAE40116 Training and Assessment certificate IV
- BSB41419 WHS Advisor Certificate IV
- All items detailed in scope of works declaration.



Contact Information

Raines Resources P/L

Address: Unit 12 / 135 Riseley Street Booragoon 6154

Phone: (08)63195300

Email: info@rainesresources.com.au

Website: <https://rainesresources.com.au>

Contacts: Alan Raines: 0419655525
Megan Cooper: 0405637411



Client Testimonials

Client Testimonial: PPS

 Outlook

Alan Raines

From Andy Kersey <andy.kersey@ppsgroup.com.au>
Date Thu 2025-08-28 8:34 AM
To Alan - Raines Resources <alan@rainesresources.com.au>

To whom it may concern,

I have known Alan Raines of Raines Resources for more than a year. Alan first came to us as an employee, then moving into the role as a contract trainer.

Alan has in the recent past operated every item of equipment in our inventory in a production setting. Alan recently changed roles to become our Contract Trainer of choice through the use of a MOU agreement he held & continues to hold with a third party.

Alan has displayed extensive hands-on machine operating abilities as well as possessing a wealth of knowledge of training backed up by approximately 40 units of competency that he holds.

Alan has informed us that the new RTO Standards 2025 are in force and that there are some changes coming.

All of Facilities, Machinery and service records are compliant, Alan will undertake all of the relevant inspections prior to commencement of any training.

Andy Kersey

Construction Manager

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EC 15897



DESIGN MANAGEMENT

Client Testimonial: Adenco



ADAM ARKELL
PROJECT
ADENCO
19TH AUGUST 2025

TO WHOM IT MAY CONCERN,

I am writing to confirm that I have had the pleasure of working with Alan Raines of Raines resources over the past year on projects at Rio Tinto's West Angeles's site.

Alan possesses extensive expertise in metalliferous extraction and demonstrates a comprehensive understanding of drainage techniques, the use of a wide range of surface mining equipment, high-risk works, and other associated disciplines.

in addition to West Angeles, Alan has contributed significantly to projects at western range, tom price, Paraburdoo, Brockman 1, Brockman 4, Cloud break, and Christmas creek, among others.

We continue to engage Raines resources because of the depth and breadth of knowledge and competencies Alan brings. he is not only a capable theoretical trainer but also applies a practical, hands-on approach to educating others. Alan frequently operates machinery himself, ensuring his own skills and competencies remain current.

I highly recommend Alan Raines and Raines Resources for any organisation seeking a professional with both technical expertise and practical capability.

Yours Sincerely,
Mr Adam Arkell

Proven Expertise Big Picture Learning



Let Raines Resources bring clarity to complexity, safety to execution and performance to your operation. When you engage Raines Resources, you engage a trusted partner - one that's invested in your outcome, not just your compliance.

We look forward to the opportunity to work with you, elevate your workforce and help your business achieve.



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